# UNIVERSITY OF MIAMI

## TITLE IS CENTERED HERE ‑ ALL CAPS AND SINGLE SPACED IF IT WRAPS AROUND

### By

### Mary Louise Doe-Jones

### A DISSERTATION

Submitted to the Faculty

of the University of Miami

in partial fulfillment of the requirements for

the degree of Doctor of Business Administration

### Coral Gables, Florida

### May 2025

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UNIVERSITY OF MIAMI

A dissertation submitted in partial fulfillment of

the requirements for the degree of

Doctor of Business Administration

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Mary Louise Doe-Jones

Approved:

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Professor of Business Administration Professor of Business Administration

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Associate Professor of Business Interim Dean of the Graduate

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# DOE-JONES, MARY LOUISE (D.B.A., Business Administration)

(May 2025)

Title of Dissertation Underlined and Single-Spaced;

Should Wrap Around Like This. Capitalize first

letter of each major word in underlined title.

Abstract of a dissertation at the University of Miami.

Dissertation supervised by Professor John Smith.

No. of pages in text. (Last page number inserted here in parentheses)

A model of individual differences in zoned residential land sales was evaluated using analytic techniques pertinent to critically refining realty science principles to ensure compliance with the coming new millennium market demands for land on which to build homes, dwellings, and residential units of various types heretofore beyond the powers of comprehension afforded the current real estate buyer. Variables including surface gradience factors, foundational permanence factors, garage conversion and sun porch additions were examined in their relation to outcome symptom level. It was predicted that environmental and temperamental variables would relate to process variables, which would in turn affect individual differences in outcome, based on geographical situation and civil locality of the parcel for sale. It was concluded that while the results of the medieval apprenticeship system in other parts of academe speak for themselves, often at great length, this method may not be the ideal one for fields involving contact with the outside world. A recommendation for further study is enclosed.